

# An alliance built on expertise, supply chain diversity, and focusing on the customer.

## DUNAMIS DISTRIBUTION AND STAPLES BUSINESS ADVANTAGE

### The Company

Dunamis Distribution was founded on the belief that robust Supply Chain Diversity programs that promote an inclusive procurement approach are both commercially and socially beneficial.

The expertise of Dunamis, an MBE certified small business headquartered in Tracy, CA, lies in efficiently sourcing and distributing industrial, medical, and office supplies. The company has over 15 years experience implementing and managing supply chain diversity efforts with state and local government, healthcare, and large commercial organizations.

Since Dunamis' inception in 2019, the company has grown significantly due to their commitment to partnering with customers for excellence.

“Our journey is shaped by our vision to become an exemplary model of what community-based ownership can mean for our customers and the communities we serve,” said JaReLL McIntyre, Founder and President.

### The Opportunity

Dunamis is a broadline supplier with over 3 million products across over 50 categories. This product breadth and depth helps to ensure organizations have what they need when they need it.

By aligning with Staples, Dunamis can leverage their tenured industry experience while strengthening their ability to help customers measure performance, drive

out unnecessary costs, and mitigate supply chain risk within their indirect spend categories.

### The Alliance

The Staples Business Advantage and Dunamis relationship creates a seamless experience for companies and organizations who wish to purchase from a Diversity Tier One vendor.

Dunamis provides their customers with account management, customer service, and billing, while Staples supports Dunamis with ecommerce capabilities, order fulfillment and delivery, and product support.

The Dunamis team will be backed by dedicated Staples individuals who will help meet the customer's expectations and requirements for their program.

### The Results

As an authorized diversity reseller for Staples, Dunamis will become a go-to source for a comprehensive range of business products and supplies with fast delivery.

Customers will have access to facility and breakroom essentials and stylish and functional furniture to create a productive workspace, as well as technology products and print and marketing services.

Dunamis is dedicated to upholding the highest standards by achieving and maintaining certifications with organizations such as the National Minority Supplier Diversity Council, the California Public Utilities Commission, and SAM.gov.

To learn more, visit: [www.DunamisDistribution.com](http://www.DunamisDistribution.com).

“ At Dunamis Distribution, we're not just about supplying products; we're committed to helping you optimize your office's efficiency and comfort while benefiting from our partnership with the trusted name in office supplies - Staples. ”

JARELL MCINTYRE  
FOUNDER & PRESIDENT  
DUNAMIS DISTRIBUTION



*Dunamis Distribution is a certified Minority Business Enterprise (MBE) and a California certified small business headquartered in Tracy, CA.*

